



➔ CORPORATE PROFILE

Software Development
Mining Solutions
Medical Information Systems
e-Commerce
IT Consulting

www.mitrais.com

About Mitrais

Established in 1991, Mitrais is a medium sized, Asia Pacific services group positioned at the quality end of the market spectrum, with most of our resources based in Indonesia.

Mitrais consists of five operational divisions:

- Mitrais Software Development
- Mitrais Mining Solutions
- Mitrais Medical Systems
- Mitrais eCommerce and
- Mitrais IT Consulting

Why Mitrais?

Mitrais is large enough to deliver world's best practice quality standards on your project while small enough to provide highly personalised service to clients many of whom include blue chip, global brands.

Mitrais' bidding methodology delivers low cost solutions based on **fixed price, set delivery and shared risk**.

In this way, we build long term, high trust partnerships with our clients, some of whom have been with us since our beginnings in 1991.

Our corporate name Mitrais is based on the ancient Sanskrit word Mitra.

We chose to take our corporate name from this classical Hindu language because of its common roots with Latin and Greek and because of its historical role and influence in many of the languages and cultures of South East Asia, the region we call home.

We chose the word Mitra because it means partner or friend. And that's how we at Mitrais perceive our clients – as partners and friends for the long term.

Mitrais Culture

Mitrais is a multicultural organisation led by a team of Australian, Indonesian and American executives. We employ and nurture some of Asia's brightest and most talented young minds. This gifted elite crafts competitive edge solutions for international clients at our world class facilities in Bali and Jakarta, a rich environment of cross cultural creativity.

Mitrais cultivates high internal standards of professional competency through rigorous staff education and promotion development programs designed to keep us at the forefront of the fast moving world of information technology. The pursuit of professional excellence is a core Mitrais value.

Our syncretic mix of western innovation and eastern productivity sustains Mitrais in its pre-eminent position within the Asia Pacific region.



The Mitrais Advantage

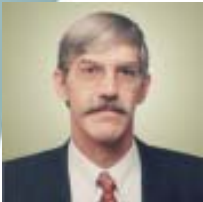
Mitrais understands that your ultimate business objective is to enhance the company's bottom line and to produce more value so we build solutions that deliver on these goals and strengthen your capacity to compete; a fusion of corporate and technological strategies.

Mitrais gives you the tools to better manage and calibrate your business; tools that provide a real competitive edge for your company.

Our Multicultural Management Team



David Magson M.B.E., FAusIMM, MAICD, B.Sc. Hon.
Chief Executive Officer



Ken McClellan
VP eCommerce and CTO



Dadi Irsan
Director Special Projects



*Our management team
has great depth of
business experience
gained on every continent*



Dr. Maria Lantu
VP Software
Development



Rob Nicholas
VP Mining Solution



Brian Erickson
VP Business
Development



Djati Siahaan
Group Finance
Manager



Totok Sudarmanto
Commercial
Manager -
Singapore

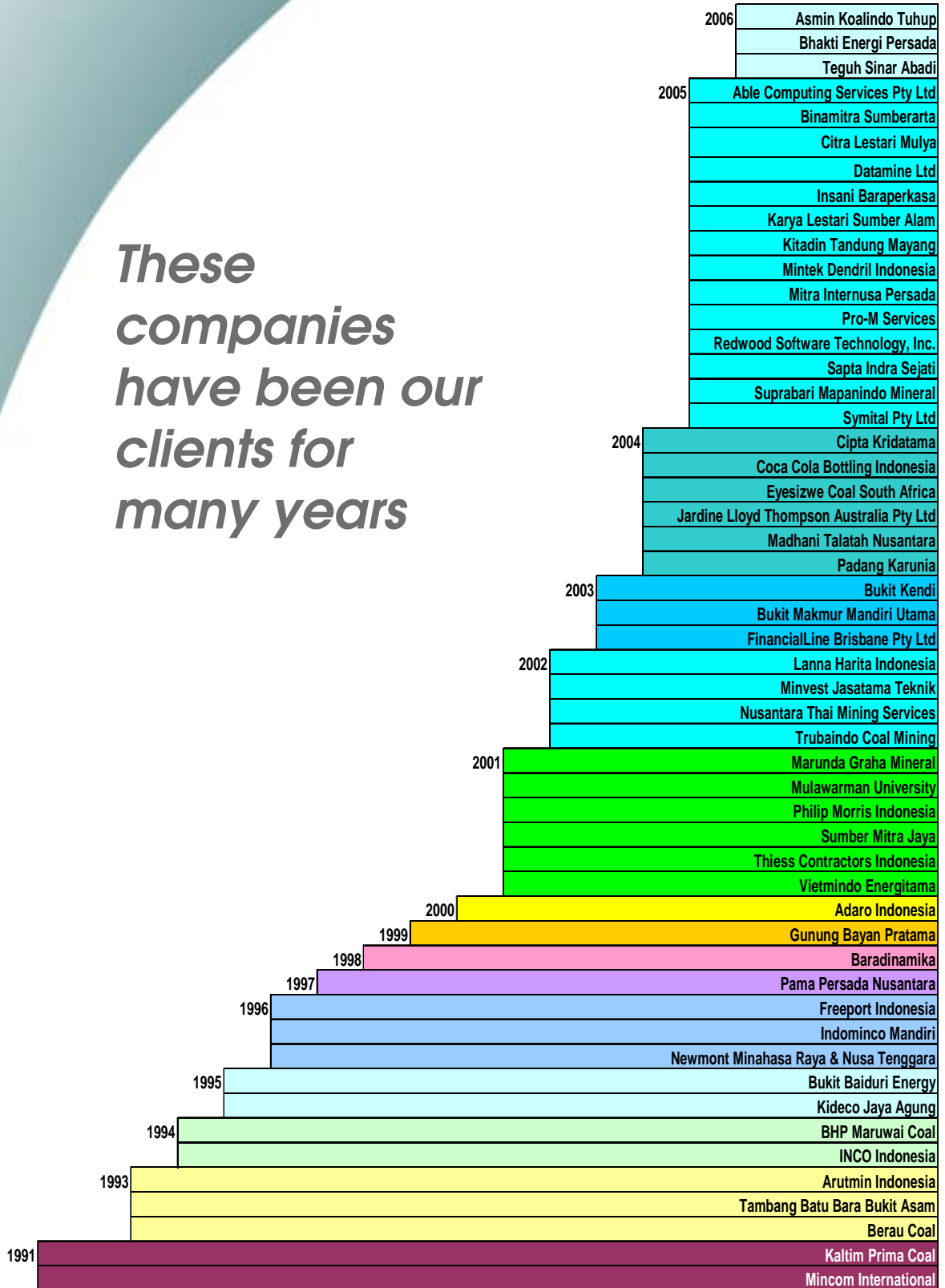


Wiwie Harris
VP Admin and
Human Resources



Long Term - High Trust Relationships

These companies have been our clients for many years



Mitrais Software Development



Grounded, Disciplined Software Solutions Adding Value to Your Bottom Line

When outsourcing software development you need to have very high levels of trust and confidence in your supplier.

So Mitrais bidding methodology has been designed to deliver cost effective software to our clients based on **fixed price**, **set delivery** and **shared risk**. We call it Peace of Mind.

The Mitrais Software Development Process always ensures you get the agreed upon deliverables while also flexibly managing any necessary changes.

In this way, we build long term, high trust partnerships with our clients, some of whom have been with us since our beginnings in 1991.

For confidential work or partnership engagements, we place our staff to work alongside yours internally or form a dedicated in-house team here at Mitrais outsourced solely to work for you.

Mitrais' talented software development personnel have been trained to integrate with your IT staff at every level of your business as closely aligned co-workers. We function as a seamless extension of your internal IT department, enhancing your productivity and performance.

Mitrais does this by studying how your business works, identifying with your corporate culture then strictly adhering to your processes, procedures and deadlines.

We follow the CMM assessment for your Software Process Capability and enforce the highest professional competency standards for our software engineers based on the IEEE SWEBOK and PMI PMBOK.

Mitrais Mining Solutions



Since 1991, Mitrais has worked with mining customers throughout Indonesia to build long term, high trust partnerships that deliver low risk solutions; and significant benefits for their bottom line. We free our clients to focus on what they do best - mining.

Mitrais' bidding methodology builds long term, high trust partnerships with our clients by delivering cost effective mining solutions based on **fixed price, set delivery** and **shared risk**. We call it Peace of Mind.

Today, Mitrais is the incumbent solution provider with almost all Indonesian mining companies. In fact, our MineScope solution is now the mining industry standard throughout Indonesia.

As the market leader for many years, Mitrais has developed a truly in-depth understanding of the particular needs of the Indonesian mining industry. A knowledge that enables us to provide flexible, scalable, end-to-end mining solutions at remote and difficult sites throughout the archipelago.

Mitrais' complete comprehension of the total mining process allows us to integrate all individual components of a project into a seamless, one-stop-shop solution.

With a customer base of over 40 mining companies, Mitrais' low risk solutions have supported customers from "Reconnaissance through to Operations and in some cases to Closure" just about everywhere in Indonesia.

Mitrais Medical Information Systems



Running a hospital in Indonesia is not a simple business!

Mitrais brought 15 years experience in implementing enterprise systems and developing quality software in Indonesia to meet the particular challenges of this medical market with two outstanding hospital management solutions, ml-Health and K-MS both tailored to integrate and inter-operate flawlessly within your existing technical environment.

ml-Health is an affordable, high quality software package designed to integrate all points of care within a hospital with its operational and financial systems.

ml-Health allows you to quickly and easily click your way to everything you need to know about a patient's medical information, your hospital's operational systems and your financial transactions - right now!

Remote Medical Facilities

K-MS emerged from Mitrais' extensive experience in Indonesia's mining industry and was designed specifically for the remote industrial site medical market. K-MS is a full featured hospital information system tailored to meet the special needs of isolated hospital facilities such as those frequently found at Indonesian mining and industrial projects.

K-MS is a fully integrated solution for remote hospital management with extensive occupational health and safety features. K-MS interfaces with your existing ERP system for Finance, HR and Materials Management. It facilitates employee medical examinations, manages compensation claims, recruitment and hygiene.

Mitrais eCommerce



Enhancing Your Supply Chain Management

The Mitrais eBusiness Centre specialises in MRO (Maintenance Repair Operations) spares procurement and management. Mitrais partners with Quadrem an eProcurement hub to provide eProcurement solutions to the Indonesian Market and has established a catalog content factory in Bali.

Quadrem was built by the mining community for the mining community. It is a long established successful B2B business that is thriving and expanding into the Oil & Gas and Packaged Goods industries.

The Mitrais eCommerce Benefits:

- Increased spend visibility and oversight across your enterprise - regardless of the number of disparate back-end systems or the limitations of remote-site locations
- Existing trading partners come on board quickly by leveraging Quadrem and Mitrais' experience in recruitment and implementation
- Standardized P2P (procure-to-pay) processes for your inbound supply chain activities
- Lower costs by increasing efficiencies and reducing data errors
- Reduced inventory investment by significantly shortening the procurement cycle
- Rapid connection of your suppliers across many languages and locations
- Supply Centre, Quadrem's hosted supplier solution for the P2P process is available in Bahasa Indonesia.

The Mitrais Catalog Benefits:

Data is the foundation asset of your organization. And like any other asset, investment is required to maximize its effectiveness. Investment in your catalog data with Mitrais will:

- Allow users to find items easily
- Ensure that suppliers deliver the correct items
- Prevent duplicate items from being held in inventory
- Provide reliable asset configuration information
- Provide a foundation for e-Business initiatives

Mitrais IT Consulting



Mitrais IT Consulting releases customers to focus on what they know best - their core business - while we painlessly deliver your requested level of technical services. This provides the benefits of controlled total cost of ownership and consistent, accountable, easy to manage service.

Mitrais maximizes your investment return on technology by accurately aligning IT outcomes with your business strategy.

Our IT products and services are guaranteed to integrate and inter-operate flawlessly within your technical environment.

To achieve this we first study how your business works, identify with your corporate culture and then strictly adhere to your processes, procedures and deadlines.

Mitrais' best-of-breed IT is low risk and high quality while our bidding methodology has been designed to deliver low cost consulting and service based on fixed price, set delivery and shared risk.

And so we nurture long term, high trust partnerships with our clients, some of whom have been with us since our beginnings in 1991.

The Mitrais IT Consulting Centre specialises in:

- Strategic and Management Consulting
- Facilities and Network Management
- Environmental Management/DBA Support
- Helpdesk Services
- Disaster Recovery and Business Continuity Support
- Install/Break/Fix
- Desk-side Support.



The Benefits:

- Client Peace of Mind with fixed price, set delivery, shared risk contracts.
- Affordable, cost effective pricing.
- An international company with multi cultural executives and staff.
- Highest internal standards of professional competency.
- Low risk – high quality service delivery.
- Execution of small projects to highest quality standards.
- Partnering with clients for the long term.
- Established in 1991 – secure business partner.
- High quality project processes.
- Blue chip, global brand clients.

At Mitrais we understand that your ultimate business objective is to add value to your bottom line.

Mitrais builds solutions that deliver on this goal and strengthen your capacity to compete.

Mitrais provides the tools to better manage and calibrate your business for the challenges of the 21st Century.

Contact Mitrais:

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